## IETF Administration LLC Statement of Activity Reporting Book: As of Date:

ACCRUAL 06/30/2024

		Month Ending 06/30/2024	01/01/2024 Through 06/30/2024		Year Ending 12/31/2024	
		Actual	YTD Actual	YTD Budget	YTD Variance	Annual Budget
	Revenue					
	Non-Meeting Revenue Contributions:					
1	ISOC Contribution Cash	_	7,000,000	7,020,000	(20,000)	7,020,000
2	Endowment Contributions	47,296	61,662	1,000,000	(938,338)	1,000,000
3	ISOC Contribution (Endowment)	-	492,989	400,000	92,989	400,000
	Total Contributions `	47,296	7,554,651	8,420,000	(865,349)	8,420,000
	Administrative In-Kind Contribution					
	Conference Services	4,838	29,025	29,025	-	58,050
	Total Administrative In-Kind Contribution	4,838	29,025	29,025	-	58,050
	Other	110	500	4.000	(407)	0.000
	Interest Income	116 330,096	563 1,441,016	1,000 395,562	(437)	2,000
4	Investment Income Total Other	330,212	1,441,579	396,562	1,045,454 1,045,017	791,123 793,123
	Total Non-Meeting Revenue	382,346	9,025,255	8,845,587	179,668	9,271,173
	Meeting Revenue:		0,020,200	0,010,001	170,000	0,271,170
5	Registration Fees	_	672,795	702,625	(29,830)	1,992,375
6	Sponsorship	5,372	558,656	525,000	33,657	1,635,000
7	Sponsorship - In-Kind	_	29,250	40,000	(10,750)	120,000
8	Hotel Commissions	(2,723)	78,693	21,131	57,562	100,854
9	Rebates & Comps	5,092	174,033	107,623	66,410	257,475
10	Host Recharge	<del></del>	-	14,000	(14,000)	42,000
	Total Meeting Revenue	7,741	1,513,427	1,410,379	103,048	4,147,704
	Total Payanua	390.087	10 520 602	10 255 066	202 716	12 /10 077
	Total Revenue	390,087	10,538,682	10,255,966	282,716	13,418,877
	Expenses					
	Meeting Expenses:					
11	Venue Costs	471	476,193	684,578	208,384	1,868,342
	Travel and Expenses	25,762	271,063	266,206	(4,857)	628,120
12	Meeting Support	90,173	585,501	430,806	(154,695)	1,274,918
12	NOC Support	19,965	309,356	287,000	(22,356)	851,000
13	Sponsorship Supported Services	18,785	83,654	94,000	10,346	278,000
12	Insurance, Payement Processing, Tax	9,718	53,615	40,835	(12,780)	119,752
14	Site Visits	1,989	34,332	-	(34,332)	56,100
	Total Meeting Expenses	166,863	1,813,714	1,803,425	(10,290)	5,076,232
	Operating Expenses Administration:					
15	Staff Costs	84,095	479,334	509,083	29,749	1,018,165
16	Operations	21,485	197,524	185,136	(12,388)	345,272
17	Board Costs	- 1, 120	29,099	57,000	27,901	82,000
18	Secretariat - Admin	37,650	225,900	240,549	14,649	481,097
	CPA Services	13,407	118,215	112,301	(5,914)	194,600
	Legal Services	16,591	88,372	93,000	4,628	186,000
	Total Administration	173,228	1,138,444	1,197,069	58,625	2,307,134
	RFC Services:	444.570	004 500	070.040	44.074	4 745 000
18	RFC Production Center	144,573	831,569	872,843	41,274	1,745,686
	RFC Series Editor Replacement Independent Submissions Editor	11,000	66,275	66,450 3,000	175 3,000	132,900 6,000
	Total RFC Services	155,573	897.844	942,293	44,449	1,884,586
	Community Leadership:	100,070	001,044	04Z,Z00	44,440	1,004,000
18	Secretariat - Community leadership	51,558	309,348	329,415	20,067	658,829
18	IESG Support	3,534	8,544	20,750	12,207	41,500
18	IAB Support	3,434	10,034	20,750	10,715	41,500
	IRTF Support	-	1,266	6,000	4,735	18,000
	NomCom Support	-	1,233	1,500	266	3,000
19	Community Leadership Training	-	-	20,000	20,000	40,000
19	Outreach Program	-	-	35,000	35,000	70,000
19	Diversity Program	- - -	220 425	15,000	15,000	30,000
	Total Community Leadership IETF Trust:	58,526	330,425	448,415	117,990	902,829
	Standard Budget		120,000	120,652	652	120,652
	Reserve	- -	30,000	30,000	-	30,000
	Total IETF Trust	<del>_</del>	150,000	150,652	652	150,652
19	Special Projects		-	50,000	50,000	100,000
	Tools:			,	,	,
20	Staff Costs	84,606	458,649	500,941	42,292	1,001,884
21	Secretariat - IT	41,247	247,482	83,010	(164,472)	166,020
22	Management/Planning	8,156	160,963	101,750	(59,213)	116,000

## **IETF Administration LLC** Statement of Activity

Reporting Book: As of Date:

**ACCRUAL** 06/30/2024

		Month Ending 06/30/2024	01/01/2024 Through 06/30/2024			Year Ending 12/31/2024
		Actual	YTD Actual	YTD Budget	YTD Variance	Annual Budget
23	Research/Analysis/Design	13,064	204,990	180,249	(24,742)	273,000
18	Software Development	1,581	89,769	170,000	80,232	340,000
18	Operations (non-Secretariat)	58,021	145,820	336,000	190,179	647,000
24	Review/Audit	-	-	25,000	25,000	50,000
25	Capitalization Adjustment	(42,302)	(315,724)	(507,971)	(192,247)	(1,015,942)
	Total Tools	164,373	991,949	888,979	(102,970)	1,577,962
26	Depreciation	41,400	200,920	100,000	(100,920)	200,000
	Total Operating Expenses	593,100	3,709,582	3,777,408	67,826	7,123,163
	Total Expenses	759,963	5,523,296	5,580,833	57,537	12,199,395
	Total Net Income	(369,876)	5,015,386	4,675,133	340,253	1,219,482
	Capital Investment	42,303	315,724	507,971	(192,247)	1,015,942
	Net after Capital Expenditures	(412,179)	4,699,661	4,167,162	532,499	203,540

1	ISOC Contributions were budgeted higher than actual contribution per agreement
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- The variance is due to timing of contributions as the YTD budget amount is budgeted in March 2024 but actuals are received throughout the year.
- ISOC Contribution to the Endowment was based on the 2023 cash contributions, which were higher than budgeted.
- 4 Market volatility is unpredictable, and so far, 2024 is an up year.
- 5 IETF119 budgeted 875 onsite & 600 remote with actuals 687 onsite & 742 remote.
- 6 June 2024 actuals include IRTF Travel Grants/Fee Waiver Sponsorship Program revenue. Through June 2024 Sponsorship income is higher than the budgeted amount.
- 7 In-kind donated circuits are budgeted at \$40,000 per meeting in revenue. The actual for IETF119 was \$29,250.
- 8 June 2024 actuals include IETF119 10% discount on hotel commissions. YTD Hotel Commissions include IETF118 revenue that was not budgeted for in 2024, along with IETF119 Hotel commissions. IET119 actual commissions are above budget for the IETF119 meeting.
- June 2024 Rebates & Comps include IETF118 VAT refund and adjstments to convert IETF119 Brisbane Convention & Exhibition Centre funds from USD to AUD. YTD Rebates & Comps includes \$68,777 of IETF104 VAT refund and IETF118 revenue that was not budgeted for in 2024.
- 10 No information available to record this amount as of June 2024.
- June 2024 actuals include foreign exchange rate expenses. YTD balances include IETF118 and IETF119 venue cost refunds. IETF119 venue costs are tracking under budget, specifically F&B expenses coming in \$110,000 below budget through June 2024.
- 12 Expenses are budgeted during meeting months, but actuals are recorded on a monthly basis. It is expected for actuals to align in meeting months.
- 13 Costs are recognized only in meeting months for budget purposes but are less than budget or no significant expenses have been incurred through June 2024
- 14 Site Visits for future meetings are budgeted for in December 2024 but actuals are recorded on a monthly basis. It is expected for the actuals to align at the end of the year.
- 15 Through June 2024 Admin staff costs are below budget due to Jay Daley international costs coming in below budget.
- Conference Services in-kind contributions are not budgeted for in 2024 causing operations to be over budget through June 2024.
- 17 Board retreats costs are budgeted in May 2024 but actuals have come in below budget through June 2024.
- 18 Costs are spread evenly across months for budgeting purposes, but expenses have been below budget through June 2024
- Costs are spread evenly across months for budgeting purposes, but no expenses have been incurred through June 2024 19
- 20 The budget includes an additional salaried position for a Tools staff was not filled until February
- 21 Tools Secretariat is budgeted at \$13,835 monthly, but AMS expenses are being charged at a higher than budgeted amount
- 22 Management/Planning costs are spread evenly across months for budgeting purposes, but actual monthly expense are higher than budgeted due to the Infrastructure Project delay and over-run expenses
- 23 Costs are spread evenly across months for budgeting purposes, however, Research/Analysis/Design expenses have been higher than budgeted through June 2024 due to projects that have been invoiced. This is expected to even out throughout the year.
- 24 Audit costs are spread evenly across months for budgeting purposes, however, no expenses have been incurred through June 2024.
- 25 Costs are spread evenly across months for budgeting purposes, however, costs to be capitalized came in below budget through June 2024. We expect some changes after the CapEx project is completed.
- Costs are spread evenly across months for budgeting purposes, however, monthly depreciation expense is higher than budgeted, each month, through June 2024. We expect some 26 changes after the CapEx project is completed.

Modified Cash Basis. No Assurance Provided. Disclosures Omitted.